Q4 2025
INVESTOR LETTER TO PARTNERS

19th January 2026

Jenga Investment Partners Ltd

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	Q4 2025	2025	Inception (1 May 2023)
Jenga Investment Partners Ltd (net returns)	3.92%	23.17%	6.24%
MSCI World Index (USD)	3.20%	21.60%	64.33%

Source: S&P Capital IQ and Jenga Investment Partners Ltd.

Jenga Investment Partners Ltd's investment strategy and the MSCI World Index returns are presented in US dollars. The investment strategy is managed through Separately Managed Accounts (SMAs). Strategy gross returns represent our reasonable estimate of the combined asset-weighted actual gross returns of all portfolios following the same investment objective. Strategy net returns are calculated by applying the specified fee structure to strategy gross returns. Actual investor returns may differ from those presented above depending on the timing and value of transactions in their respective Managed Accounts and the applicable fee structure. Past performance is not a reliable indicator of future results.

The Jenga IP investment strategy returned 3.92% in Q4 2025, versus the benchmark return of 3.20%, bringing the net return for 2025 to 23.17%, versus the benchmark return of 21.60%.

Portfolio update

We continued our strategy of exiting old investments that no longer met our refreshed investment strategy goals, as discussed in our Q3 2025 investor letter. During the quarter, we fully exited the investments in Playway, Kering, Ashley Service and Freelance.com, all at losses on our investment.

Portfolio exit - Alpha Group takeover

During the quarter, one of our long-time investments, Alpha Group, a British currency consultancy, was acquired by the U.S-listed Corpay. Alpha Group had been a day one position at the strategy, delivering a return on 91% (32% IRR) since the strategy's inception (May, 2023). As a company, we first invested in Alpha Group in 2021.

Portfolio exit - Alphabet sale

We had initiated a position in Alphabet, the parent company of Google, YouTube and other technology assets in the first quarter of the year and in line with our "long-term but price-disciplined" strategy, we exited our position during the fourth quarter after its shares approached our 5-year price target range. Given this is our first sale of a portfolio company in our refreshed investment strategy, I discussed the thought process behind the decision in an article here. The strategy earned a 70% return on its investment in Alphabet, over a 9-month holding period.

New investments (Farmer Mac, FactSet Research and Visa)

During the quarter, we initiated new positions in three U.S. companies, and I'll very briefly discuss the investment case in each company. For readers interested in our lengthier deep dives (15,000-word reports), you can access the reports here.

New position 1 - Farmer Mac (Agriculture and rural utilities GSE)

Farmer Mac is a Government Sponsored Enterprise (GSE) created by the U.S government to provide secondary financing to the agriculture industry, and later added the rural utilities industry. With its GSE status, Farmer Mac raises debt at low interest rates (short term) and then lends the capital raised to financial services participants in the industry, the rest of the U.S. Farm Credit System and insurance companies (long term). To ensure its assets and liabilities match with short duration rates, Farmer Mac employs a mix of strategies, from using callable debt (32% of debt outstanding in 2024), interest rate swaps, and other derivatives, and holds cash and fixed income securities issued by other GSEs for balance sheet flexibility.

Its assets are also well diversified by geography (within the U.S.), sub-sector, and we see an attractive growth profile in its broadband infrastructure and renewable energy loan portfolios. We also value Farmer Mac's track record and its ability to withstand challenges. Despite its two previous near-death challenges, its shares have appreciated by 16,000%+ since going public in 1994 (17% IRR) with good business economics in most years.

Overall, we see the potential of a 19% IRR over the next four years. We paid 9x its forward net earnings. You can read the 15,000-word deep dive on Farmer Mac here, or its summarised 1-page version here.

New position 2 - FactSet Research Systems (Financial Market Data)

FactSet is an S&P 500 listed company that provides financial market data through its workstation and partnerships to financial professionals, wealth advisors and investor relations teams. FactSet is the 5th largest player in the industry globally, and we see growth among its wealth advisory solutions, portfolio analytics tools and potential acquisitions of smaller tools to strengthen its competitive advantages and product offerings.

FactSet is mission-critical for its customers and has a recurring and sticky customer base (90% annual client retention rate, 95% annual subscription value retention), strong profit margins (30%+ EBIT margins) and has proven its test of time surviving management shifts, financial crisis over the last five decades.

While the ongoing AI-induced challenges will somewhat affect FactSet, we believe they have the culture, product portfolio and scale to remain relevant and growing in the face of AI.

We see a potential 15% IRR over the next five years, and we paid 18x its forward net earnings. You can read the 15,000-word deep dive into FactSet here, or its summarised 1-page version here.

New position 3 - Visa Inc (Payments Infrastructure)

Visa is the market leader in the global payments industry, facilitating over $14 trillion in volume, supporting credit, debit and cross-border payments. Visa's services are mission-critical for society, recurring, highly profitable (65+% EBIT margins), and deeply embedded in modern civilisation. We continue to see incremental growth as cash transactions decline, particularly in emerging and international markets and further growth in the cross-border payments share of its volume.

We view Visa as one of the highest quality businesses of all time and believe its recent share price weakness relative to markets has created an opportunity to purchase its shares below its average earnings multiples since going public.

We see a potential 15% IRR over the next five years and paid 25x its forward net earnings. The Visa Inc deep dive will be published in the coming weeks, alongside its 1-page summarised version.

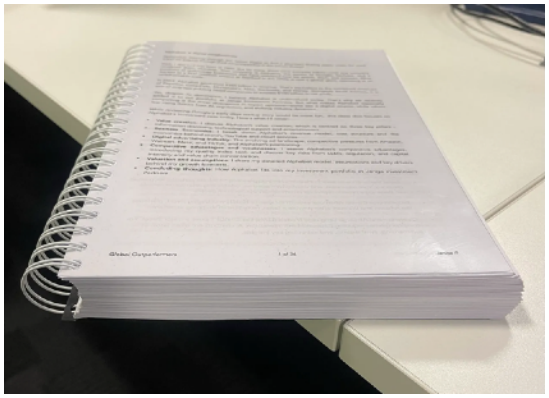
Investment strategy update

We ended the quarter with 17 holdings, and to best share an overview of the portfolio, the table below sorts all 17 companies by how we view their moat or quality: high moats, moderate moats, low moats and no moats.

Portfolio sorted by quality with year invested			
High moat	Moderate moat	Low moat	No moat
Grupo Aeroportuario del Sureste (2025)	Metlen (2025)	Bosideng (2023)	Gofore (2023)
Grupo Aeroportuario Centro Norte (2025)	Farmer Mac (2025)	Evolution AB (2023)	Spyrosoft (2023)
FactSet Research (2025)	Kaspi (2023)	Biem.L.Fdlkk (2023)	
Visa (2025)	Dino Polska (2023)	Text S.A (2023)	
TSMC (2025)	Luzhou Laojiao (2024)	Shelly Group (2023)	

The Jenga IP Portfolio grouped into our moat categories. Companies highlighted in red (Text S.A, Spyrosoft, Gofore) are the companies from our old portfolio that no longer meet are investment criteria and are flagged for sale at the right price.

The long-term goal is to ensure that at least 90% of the portfolio is invested in companies we believe have either high or moderate moats, and as the table shows, we still have a sizeable share in low and no moats. Highlighted in red (Text S.A - customer service software, Gofore and Spyrosoft - IT consulting) are three companies in our exit priority list. We continue to hold shares in the three companies as we believe their shares have a better risk/reward than cash, but as we research potential ideas, should they meet our 15% IRR targets, you can expect us to exit these three companies for them.



A collection of our deep dives on the 10 companies explored in-depth in 2025.

While I'm pleased the strategy is starting to reap the benefits of the investments and efforts made last year in our research process, we still have further work to accomplish as we strive to ensure your capital is invested in companies we believe have the best risk/reward and are within our circle of competence.

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2026 Industry research priorities

- **Consumer staples (beverages)**: Although we already own the Chinese alcoholic beverage company, Luzhou Laojiao, we currently see some pessimism in Western alcoholic beverages and expect to research a few companies. The key research priority here is whether there are any true moats left in alcoholic beverages.
- **Industrials (Ground and transport infrastructure)**: Building on our investments in Mexican airports last year, the focus for 2026 will be broadening our knowledge into other transport infrastructure assets.
- **Industrials (Distribution and conglomerates)**: The industry offers some of the most durable long-term compounders, as we discussed during a deep dive on Latour AB, a Swedish industrial conglomerate. In the past year, valuations have slightly come down across the industry, and we will spend more time further deepening our knowledge of the industry.
- **Financials (Insurance)**: While still broadly expensive, there are some emerging sub-segments in a downturn, and a priority is developing our expertise in the whole insurance sector.
- **Information technology (software)**: We observed some volatility in software last year, due to AI fears, and our research here will be prioritised on software companies in the financial and industrial sectors that should be resilient and benefit from AI.

To support the research priorities and company level insights, I'll be visiting shortlisted companies in France and Sweden in February and in March/April, Vietnam, the Philippines, Thailand, Hong Kong and China (Shanghai, Guangzhou and Guizhou).

Please do reach out to me if you might be in any of these countries (dede.eyesan@jengaip.com) during the period. It is always rewarding to meet our readers.

Q4 2025 quarterly conference call (29th January 2026, 5-6 pm UK time)



We will host the Q4 2025 investor call on Thursday, 29th January 2026. You can sign up to directly receive the virtual call link here.

As always, you can directly email me questions ahead of the call to be answered during the Q&A session.

As always, thank you to all partners and clients who continue to support us. You can rest assured that my focus remains on ensuring we are delivering the best long-term results for your capital and savings.

Yours truly,
Dede Eyesan

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